

# The Keith Report

4th Quarter 2011

Welcome to the **Keith Report**, our quarterly examination of Canyon Lake's residential real estate market. Fourth quarter stayed strong with 83 sales and an average sales price of \$311,637, a 20% increase over third quarter. More than half of the sales coming from bank owned and short sales continue to have a strong impact on home prices. The last few years have brought enormous change and we are excited to see the evolution of Canyon Lake's residential real estate market in 2012. Whatever your real estate needs may be this coming year, Kerry Keith Real Estate, a market-leader with over 46 years of combined experience, is here to assist you.

## 4th Quarter Sales in Canyon Lake

Total Homes/Lots Sold: 85

Single Family Homes: 77

Condominiums: 6

Residential Lots: 2

Average Sale Price: \$311,637

Average List Price: \$319,866

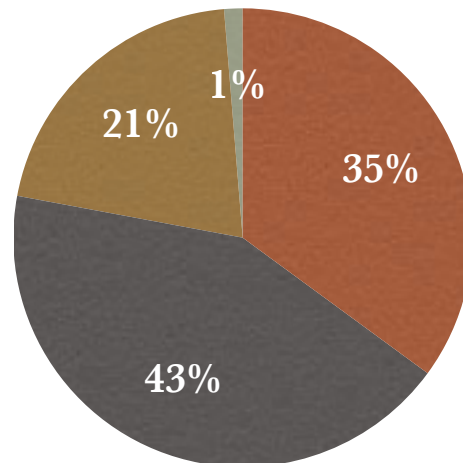
Average Days on the Market: 124

Lowest Priced Sale: \$41,600

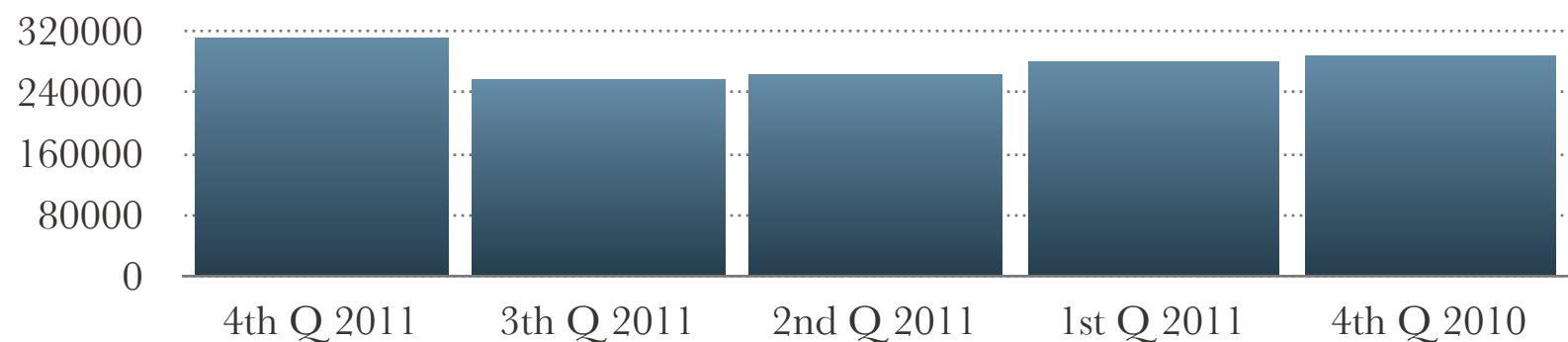
Highest Priced Sale: \$1,595,000

## How Properties Sold in 4th Quarter

- Standard Sale
- Short Sale
- Bank Owned
- Probate



## Average Sales Price Comparison



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